How Market Dojo can help procurement with recovery from the Covid-19 Crisis

Initial Lockdown	Continued Lockdown	End of Lockdown	Period of Recovery	Brave New World
Ensure safety Gather information Identify risks Manage costs & payments	Map supply chain Mitigate risks Manage virtual working Cost cutting & collaboration	Scenario planning Clarify disaster-recovery plans Develop options	Market Intelligence Centralise data New sourcing strategies Robust supplier onboarding	Maintain accurate data Supply chain reporting New process compliance #NewAgeOfProcurement

categorydojo — Category Spend Insight

Capability
Answer questions on each category
Let our algorithms do the hard work
Discover opportunities

Benefits
Maintain procurement information
Find saving opportunities
Prioritise categories

SIMdojo — Supplier Onboarding

Capability
Structure supplier onboarding
Include scorers and approvers
Create bespoke processes

Benefits
Maintain compliance
Report on risks
Understand your strategic suppliers

marketdojo — Sourcing and Negotiation

Capability
Manage tenders centrally
Increase supply options
Use multi round RFQ's & auctions

Benefits
Centralise team activities
Save money
Store present and future options

innovationdojo — Supplier Collaboration

Capability
You or your suppliers create topics
Suppliers submit ideas
Prioritise the right ones to progress

Benefits
Work collaboratively
Find innovation
Share benefits

contractdojo — Contract Management

Capability
Gather all contracts centrally
Include stakeholders
Create reminders and notifications

Benefits
Have a list of all contracts
Hosted in one place online
All renewal dates at hand

SRMdojo — Supplier Relationship Management

Capability
Build consolidated supplier database
Log calls, activities and meetings
Manage all supplier communication

Benefits
Manage virtual team
Centralise all supplier communication
Track activities