



marketdojo

# Overcoming legacy integration challenges in a digital world



Webinar - 18th November 2021

# Panellists

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Procurement Evangelist



# Moderator



Jon Hansen

Editor and Lead Writer  
Procurement Insights

Host – CPO ARENA



# Today's Agenda

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- Why do organizations need to modernize?
- What is the best way to adopt agile processes and SaaS tools?
- What type of solutions are easier for large companies to adopt?
- How do you develop an executable strategy for integration and transformation?



# Legacy Dependence

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“ Governments, banks, airlines - nearly every major industry is dealing with old IT, hardware and legacy code that makes moving fast impossible, resolving issues difficult and troubleshooting applications expensive. ”

Software companies still need to address legacy systems,  
Forbes Magazine (October 2020)



# Legacy Dependence

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“

One way or another, it's inevitable that traditional organizations will need to modernize. They will have to adopt agile processes and SaaS tools to keep up.

”

Software companies still need to address legacy systems,  
Forbes Magazine (October 2020)



# Three Key Questions

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# The Future

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“

Tools in the enterprise space need to build solutions that are easy for larger more traditional companies to adopt - and suitable for their needs, pains and current way of working.

”

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Forbes Magazine (October 2020)



# The Future

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“

Let's offer these companies a bridge to the modern world, instead of expecting them to take a giant leap. Let's offer them the right tools to modernize, adapt and shift into new cloud paradigms in a streamlined process.

”

Software companies still need to address legacy systems,  
Forbes Magazine (October 2020)



# An Executable Strategy

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- How do you build a bridge versus taking a giant leap to digital transformation
- What are the attributes of the right tools to digital transformation?
- How do you streamline the digital transformation process?



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# Success Stories

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IMPERIAL  
BRANDS

*Metroline*



Questions?





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Thanks for watching

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